



**PARKINSON**  
ACCOUNTING SYSTEMS

## MAS 90

### Customer Profile

Del Monte Electric

### Authorized Reseller

Parkinson Accounting Systems  
24 Professional Center Pkwy #120  
San Rafael, Ca 94903  
(415) 499-9959  
www.pas90.com

### Corporate Profile

**Headquarters**  
Dublin, California

**Type of Business**  
Electrical Company

**Number of Locations**  
One

**Number of Employees**  
150

### System Profile

#### MAS 90 Modules In Operation

- Accounts Payable/Receivable
- Bank Reconciliation
- FAS Asset Accounting
- Crystal Reports
- General Ledger
- Job Cost
- Payroll
- Purchase Order
- Time Card
- Direct Deposit

## Del Monte Electric Keeps The Lights On With MAS 90



Del Monte Electric is a commercial electrical contractor. The company was founded in 1938 in Pacific Grove, Ca. Originally located on Del Monte Cannery property, they performed work exclusively for the cannery. In 1944 Del Monte Electric moved to the SF Bay Area as an independent company.



Since the year 2000, the company has expanded into the north and south bay counties. The company had maintained two offices (Hayward and Concord) in order to support the growing amount of work, until consolidating into one office in Dublin in 2004.

The company has come to specialize in hospitals, schools, design/build projects, office buildings, and tenant improvements. Through the years, they have found their true talents and expertise are most beneficial on complex projects with tight schedules. Until 1990, Del Monte Electric used an outside computing company to handle their information requirements. The outside company would provide monthly reports to Del Monte around the middle of the following month. Del Monte then chose a DOS based internal accounting system to reduce costs and produce more timely information. The DOS system worked well for many years but eventually the programmers discontinued the payroll module. Additionally, support for all modules would be discontinued on 1/1/2000.

At the end of 1998, John Hunter, President, and Carole DuFrane, Accounting Manager, of Del Monte Electric, began work on acquiring an updated system to handle all of their needs. Of greatest concern was support and reporting flexibility. They chose MAS 90 and FAS Asset Accounting from Parkinson Accounting Systems.

“The project has been a success”, states DuFrane. “The tracking capabilities of MAS 90 are excellent. We are able to get the information we need quickly which helps us stay on budget and our CPA loves the financial reporting and transaction detail. John Hunter adds, “Having timely labor cost information saves the company around \$150,000 a year. The flexibility and customized reporting are just what we needed. We are all very happy with our selection.”

#### CHALLENGE

Timely control of payroll costs

#### SOLUTION

MAS 90 with Jobcost & Payroll

#### RESULTS

\$150,000 savings each year